

# Samoa: 2018 Committed Loans, Grants, and Technical Assistance (\$ million)

Loans				
Sovereign	Nonsovereign	Technical Assistance	Grants	Total
-	-	0.80	3.00	3.80

- = nil.

Notes: Commitment is the financing approved by the ADB Board of Directors or Management for which the investment agreement has been signed by the borrower, recipient, or the investee company and ADB.

Grants and technical assistance include ADB-administered cofinancing.

# Samoa: Cumulative Lending, Grant, and Technical Assistance Commitments<sup>a,b,c</sup>

Sector	No.	Total Amount (\$ million) <sup>d</sup>	<b>%</b> ⁴
Agriculture, Natural Resources, and Rural Development	26	42.16	11.76
Education	10	34.97	9.76
Energy	34	107.16	29.89
Finance	16	26.06	7.27
Industry and Trade	4	4.39	1.22
Information and Communication Technology	2	30.90	8.62
Multisector	8	41.20	11.49
Public Sector Management	32	35.70	9.96
Transport	9	18.09	5.05
Water and Other Urban Infrastructure and Services	10	17.83	4.97
Total	151	358.46	100.00

- <sup>a</sup> Grants and technical assistance include ADB-administered cofinancing.
- $^{\mbox{\scriptsize b}}$  Includes sovereign and nonsovereign loans and technical assistance.
- <sup>c</sup> Using primary sector in reporting of commitments.
- <sup>d</sup> Numbers may not sum precisely because of rounding.

## Samoa: Ordinary Capital Resources Nonsovereign Commitments by Product, 2007–2018

No. of Transactions Signed	1
	Amount (\$ million)
Loans	2.00
<b>Equity Investments</b>	_
Guarantees	-
Total	2.00

– = nil.

ADB assistance to Samoa supports improvements in the delivery of basic social services, and provision of safer and more efficient road and maritime transportation, better internet connectivity, and effective disaster relief.

# SAMOA

Samoa is making strong progress toward achieving its key development priorities. Poverty has fallen in urban centers, child mortality has been reduced, and greater emphasis has been placed on environmental sustainability. Primary school education is now almost universal, while gender disparity in both primary and secondary education has been eliminated.

Support for Samoa's national budget is provided by the Asian Development Bank (ADB), the World Bank, the governments of Australia and New Zealand, and the European Union. This support has helped improve the lives of the country's poor, make progress on public financial management reforms, and implement systems to strengthen climate resilience.

ADB has been supporting Samoa since 1966 and has committed \$190.9 million in loans, \$134.6 million in grants, and \$33 million in technical assistance.

Cumulative loan and grant disbursements to Samoa amount to \$254.4 million. These were financed by regular and concessional <u>ordinary capital resources</u>, the <u>Asian Development Fund</u>, and other special funds.

# ADB-SUPPORTED PROJECTS AND PROGRAMS

ADB assistance to Samoa supports efforts to improve the delivery of basic social services, including clean water, modern sanitation, and reliable energy. The bank is also working to provide the country with safer and more efficient road and maritime transportation, better internet connectivity, and effective disaster relief.

ADB has supported flood mitigation and wastewater infrastructure through



the <u>Water Supply, Sanitation, and</u>
<u>Drainage Project</u>, and helped to improve the sanitation system covering 770 households through the <u>Community</u>
Sanitation Project.

To improve the reliability of Samoa's energy supply, ADB financed the Power Sector Expansion Project and the Renewable Energy Development and Power Sector Rehabilitation Project. The first is a venture supported by ADB, the Government of Australia, and the Japan International Cooperation Agency. It has provided over 50% of Samoa's installed generation capacity and introduced Cash Power, a prepayment system that helps consumers better manage electricity consumption. The second project supports the rehabilitation of hydropower plants damaged during Cyclone Evan in 2012, and the construction of small hydropower plants in the rural villages of Upolu and Savaii. These will contribute to the Government of Samoa's renewable energy target of 100% by the end of 2025.

ADB has helped complete a master plan for Samoa's ports, while a project to upgrade Apia's port is being prepared for approval in 2019. The bank is also preparing a project to upgrade the central cross-island road, with approval expected in 2019.

ADB committed \$25 million to the Samoa Submarine Cable Project. The project, jointly financed with the World Bank and the Government of Australia, connects Samoa to regional and global communication infrastructure through Fiji. The Tui-Samoa cable went live in February 2018, bringing the potential to enhance business connections and provide digital solutions in health and education.

Samoa is highly prone to extreme weather events and natural disasters, and ADB has historically provided relief grants to the country in the wake of such disasters. In 2017, the bank approved a \$6 million policy-based loan and grant for Samoa under the regional Pacific Disaster Resilience Program as contingent financing for disaster response, early recovery, and reconstruction activity.

In 2017, ADB approved its first nonsovereign transaction in the energy section in the Pacific, through a loan of up to \$2 million for investment in solar power generation.

Through its <u>Pacific Private Sector</u>
<u>Development Initiative</u>, ADB also supported the establishment of a Ministry of Public Enterprises in Samoa to help reinvigorate the government's public enterprise reform program.

## NONSOVEREIGN OPERATIONS

As a catalyst for private investments, ADB provides financial assistance to nonsovereign projects and financial intermediaries. Total commitments from ADB's own funds (in equity and direct loans) in 2018 amounted to \$3.14 billion for 32 transactions in economic and social infrastructure, the finance sector, and agribusiness. ADB also actively mobilizes cofinancing from commercial and concessional sources. In 2018, ADB mobilized \$3.17 billion of long-term cofinancing and \$3.99 billion of cofinancing in trade finance, microfinance, and supply chain finance programs. Total outstanding balances and commitments of nonsovereign transactions funded by ADB's own resources stood at \$12.7 billion as of 31 December 2018.

## **COFINANCING**

Cofinancing operations enable ADB's financing partners, governments or their agencies, multilateral financing institutions, and commercial organizations to participate in financing ADB projects. The additional funds are provided in the form of official loans and grants, technical assistance, other concessional financing, and commercial cofinancing such as B loans, risk transfer

## **Samoa: Project Success Rates**

		No. of Independently	
	Success Rate	<b>Evaluated Projects</b>	
Year	(%)	and Programs	
2008	100.0	1	
2010	_	1	
2014	100.0	1	
2017	50.0	2	
Total	60.0	5	

Note: "Year" refers to the circulation year of the project completion report (PCR). The success rates reported are based on the ratings from validated PCRs and independently evaluated performance evaluation reports only and do not include self-evaluations. With small sample sizes, success rates do not necessarily represent country operations performance.

Source: PCR validation reports and project/program performance evaluation reports ratings database as of 31 December 2018.

# Samoa: Portfolio Performance Quality Indicators for Sovereign Lending and Grants, 2017–2018

No. of Ongoing Loansa (as of 31 Dec 2018)		2
	2017 (\$ million)	2018 (\$ million)
Contract Awards <sup>b, c</sup>	0.25	0.32
Disbursements <sup>b</sup>	0.07	0.48
No. of Ongoing Grants <sup>a</sup> (as of 31 Dec 2018)		7
	2017 (\$ million)	2018 (\$ million)
Contract Awards <sup>b, c</sup>	0.33	7.43
Disbursements <sup>b, d</sup>	18.23	10.73
Actual Problem Projects (%) (as of 31 Dec 2018)		_

<sup>– =</sup> nil.

## Samoa: Projects Cofinanced, 1 January 2014-31 December 2018

Cofinancing	No. of Projects	Amount (\$ million)
Projects <sup>a</sup>	5	43.70
Grants	4	37.70
Official Loans	2	6.00
Technical Assistance Grants	1	0.22

<sup>&</sup>lt;sup>a</sup> A project with more than one source of cofinancing is counted once.

# Samoa: Share of Procurement Contracts for Loan, Grant, and Technical Assistance Projects

	201	7	201	2	Cumul (as of 31 D	
Item	Amount (\$ million)	% of	Amount (\$ million)	% of	Amount (\$ million)	% of Total
Goods, Works, and Related Services	5.04	0.05	_	-	129.50	0.07
Consulting Services	0.15	0.02	0.60	0.09	12.78	0.10
Total Procurement	5.19	0.05	0.60	0.00	142.29	0.07

<sup>- =</sup> nil, 0.00 = less than \$50,000.

<sup>&</sup>lt;sup>a</sup> Based on commitments.

<sup>&</sup>lt;sup>b</sup> Includes closed loans/grants that had contract awards or disbursements during the year.

<sup>&</sup>lt;sup>c</sup> Excludes policy-based lending/grants.

<sup>&</sup>lt;sup>d</sup> Includes only Asian Development Fund and other ADB special funds.

Top 5 Contractors/Suppliers from Samoa Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2014–31 December 2018

Contractor/Supplier	Sector	Contract Amount (\$ million)
V.T. Construction Pvt. Ltd.	WUS	1.38
ANZ Bank (Samoa) Ltd.	ANR	1.20
Westpac Bank Samoa Ltd.	ANR	1.20
Samoa Commercial Bank Ltd.	ANR	0.30
National Bank of Samoa	ANR	0.30
Others		11.00
Total		15.38

ANR = agriculture, natural resources, and rural development; WUS = water and other urban infrastructure and services.

Top 5 Consultants from Samoa Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2014–31 December 2018

Consultant	Contract Amount (\$ million)
Individual Consultants	1.65
Total	1.65

arrangements, parallel loans and equity, guarantee cofinancing, and cofinancing for transactions under ADB's <u>Trade</u>
<u>Finance Program</u> and <u>Supply Chain</u>
<u>Finance Program</u>.

ADB began cofinancing operations in Samoa in 1985. Since then, cumulative direct value-added official cofinancing commitments for Samoa have amounted to \$110.6 million for nine investment projects, and \$2.85 million for eight technical assistance projects.

A summary of projects with cofinancing from 1 January 2014 to 31 December 2018 is available at <a href="https://www.adb.org/countries/samoa/cofinancing">www.adb.org/countries/samoa/cofinancing</a>.

### **PARTNERSHIPS**

ADB participates in International Monetary Fund missions and in joint missions with Australia, New Zealand, and the World Bank. This cooperation has helped develop a better understanding of Samoa's economy and has promoted a government-led policy dialogue.

Since 2009, the government has partnered with ADB, the World Bank, Australia, and New Zealand to develop a joint policy action matrix for Samoa. Tasked with coordinating the implementation of development priorities, the joint policy action matrix process was embraced by the European Union in 2014, with specific support for the water sector.

## **PROCUREMENT**

Each year, ADB provides loans, grants, and technical assistance to fund projects

and activities in its developing member countries and several billion dollars in contracts to procure goods, works, and consulting services. Most contracts are awarded on the basis of international competition, which is open to firms and individuals from any ADB member, regional or nonregional.

# Share of ADB's Procurement Contracts

## Goods, Works, and Related Services

ADB's procurement contracts in Asia and the Pacific for goods, works, and related services under loan and grant operations totaled \$10.2 billion in 2017 and \$12.55 billion in 2018. Cumulative procurement since 1966 has been \$180.86 billion covering 215,461 contracts.

In Samoa, 1,287 contracts worth \$129.5 million have been awarded to contractors and suppliers since 1966.

# **Consulting Services**

ADB's procurement contracts in Asia and the Pacific for consulting services under loan, grant, and technical assistance operations totaled \$746.79 million in 2017 and \$696.18 million in 2018. Cumulative procurement since 1966 has been \$12.7 billion covering 59,248 contracts.

In Samoa, 131 contracts worth \$12.78 million have been awarded to consultants since 1966.

# **OPERATIONAL CHALLENGES**

ADB projects in Samoa continue to be affected by high costs associated with geographic isolation, inefficiencies in state-owned enterprises (SOEs), an

underdeveloped finance sector, and lack of access to secure land titles. The Samoa Submarine Cable Project has helped overcome factors of distance, while the planned project to improve Apia's port will help reduce trade and transport costs.

Capacity constraints have long limited project implementation in Samoa, but the capacity of both the government and the overall economy is gradually increasing. To reduce costs and improve Samoa's business environment, the Pacific Private Sector Development Initiative has designed regulatory and licensing reforms for the country. ADB has also helped improve the government's capacity for public sector reform, particularly through the establishment of a separate ministry for SOEs.

## **FUTURE DIRECTIONS**

ADB operations in Samoa are covered in the ADB country operations business plan, 2019–2021 for the 11 small Pacific island countries, which is aligned with ADB's Pacific Approach, 2016–2020. The business plan is targeting improvements to Samoa's growth prospects and overall living standards and is closely aligned with the government's Strategy for the Development of Samoa, 2017–2020.

ADB future assistance to Samoa will focus on energy investments, upgrading port facilities, investments in climate-resilient roads, and business development to create more jobs. ADB will continue to help build sustainable capacity for sound economic and public sector management, and implement reforms of SOEs.



### ABOUT SAMOA AND ADB

### **ADB Membership**

Joined 1966

## **Shareholding and Voting Power**

Number of shares held: 348 (0.003% of total shares)
Votes: 40,045 (0.301% of total membership,
0.463% of total regional membership)

Overall capital subscription: \$4.84 million Paid-in capital subscription: \$0.29 million

Sili Sâlâ Epa Tuioti is the Governor and Leasiosiofa'asisina Oscar Malielegaoi is the Alternate Governor for Samoa in ADB.

**Syurkani Ishak Kasim** is the Director and **Karen Murray** is the Alternate Director representing Samoa on the ADB Board of Directors.

**Masayuki Tachiiri** is the ADB Regional Director of the Pacific Subregional Office (SPSO) in Suva, Fiji. SPSO was opened in 2004 and provides the primary operational link for activities between ADB and the governments of the subregion, the private sector, civil society stakeholders, and development partners. The subregional office engages in policy dialogue, country partnership strategy development and programming, and portfolio management, while also acting as a knowledge base on development issues in the Cook Islands, Fiji, Kiribati, Samoa, Tonga, and Tuvalu.

In 2018, ADB approved the establishment of a country office in Samoa. The office strengthens the bank's presence in the country, working to enhance the relationship between ADB and the government, improve development partner coordination, and help build local capacity in the design and implementation of ADB-supported projects. The office is colocated with the World Bank Liaison Office, allowing for close collaboration between the two organizations.

The Samoa government agency handling ADB affairs is the Ministry of Finance.

## ABOUT THE ASIAN DEVELOPMENT BANK

ADB is a multilateral development bank owned by 68 members, 49 from the region and 19 from other parts of the world. ADB's main instruments for helping its developing member countries are policy dialogue, loans, equity investments, guarantees, grants, and technical assistance. In 2018, lending volume was \$19.88 billion (126 projects), with technical assistance at \$241.20 million (280 projects) and grant-financed projects at \$1.42 billion (44 projects). In addition, \$14 billion was generated in direct value-added cofinancing in the form of official loans and grants, other concessional cofinancing, and commercial cofinancing such as B loans, risk transfer arrangements, guarantee cofinancing, parallel loans, parallel equity, and cofinancing for transactions under ADB's Trade Finance Program. From 1 January 2014 to 31 December 2018, ADB's annual lending volume averaged \$15.99 billion. In addition, investment grants and technical assistance funded by ADB and Special Funds resources averaged \$583.95 million and \$184 million over the same period. As of 31 December 2018, the cumulative totals excluding cofinancing were \$275.82 billion in loans for 3,090 projects in 44 countries, \$9.38 billion in 374 grants, and \$4.52 billion in technical assistance grants, including regional technical assistance grants.

#### **CONTACTS**

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### Ministry of Finance

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## **Useful ADB websites**

Asian Development Bank www.adb.org

Annual Report

 $\underline{www.adb.org/documents/series/adb-annual-}\\ \underline{reports}$ 

Asian Development Outlook www.adb.org/publications/series/asiandevelopment-outlook

ADB Data Library data.adb.org